

*Dear clients, project partners and friends,
We wish you all a heartfelt Christmas holiday, nice feast days, as health and confidence for the New year.*

Year 2016 was a very ambivalent year. In politics and society, things are disturbing: one European Union is on very shaky feet, election victories for populists and nationalists, hatred and Shit Storms on the Internet. Also the amok run in Munich, the terror attacks, arrived in their own country, the train accident at Bad Aibling and the earthquakes in Italy have left traces. To all that - the daily pictures, intolerable and still almost accustomed, from Syria and other war and crisis areas.

At this point, I would like to introduce You to an outstanding and innovative project, that was brought to life by Mr. Michel Krebs: Emergency aid by Zeppelin. We are thrilled about this idea, because Zeppelins have a great load capacity for man and material and do not need any infrastructure such as roads or runways to get their freight directly on the place. This saves valuable, life-saving time, also because in logistics no reloading of the goods is necessary, e.g. from the airplane to the road. In the interior even an emergency hospital can be operated. We have decided therefore to become a member of the Airship Rescue e.V., that is developing this great idea with great steps to the Marketability. See: www.airship-rescue.org.



The project fits in with us because of its innovative power, so as to accept the challenges and rethinking old concepts. The activity of Open Europe Consulting always starts after emergency help, when it is necessary to support economic development, social structures and education. With our membership, we value the work of the male and female colleagues in humanitarian work.

Quite different from the big picture, the year 2016 was for OEC Team a year of harvesting with good content and economic results. I would like to thank very much all the people who were involved. For example, we are looking forward to Narko-Ne, an association from Bosnia and Herzegovina, which we have been advising since its foundation in 2001, and which was this year awarded for the European Prize for Addiction Prevention. We held the workshop on strategy development for Narko-Ne until 2020 in the meeting rooms of the newly opened Archbishop's Youth Center in Sarajevo. A nice feeling after long years of site supervision. We are pleased with the good progress made by the German Competence Center for Robotics. Together with the investor, the Munich company Masterwerk GmbH, for which we acquired additional funding at sequa gGmbH, we will be celebrating the opening in Tuzla in March 2017. The robots have already arrived. We look forward to the positive Feedback of the chronically ill male and female interns and committed male and female employees about the program Patient@Heart. See: www.abbvie.com/careers/what-you-do-

here/patientsatheart.html. We congratulate on the success of the company iNovitas AG, which is making out the market entry with us in Poland, and which was awarded this year as Swiss Entrepreneur 2016. And last but not least, we are looking forward to a successful year with a growing number of training courses in intercultural communication. The consistently positive response, including the Bavarian State Chancellery, gives us the impetus to continue to convey our country experiences. We share the enthusiasm with our customers about our new company and web presence and the introduction of Projectplace, an online platform for international project management.

As a team, we would like to thank our male and female interns Olga from Riga and Krešimir from Zagreb for their intensive cooperation. And we are very pleased about our two new project male and female workers: Klaudija Bilić-Selmanović supports us in Sarajevo on behalf of the Foundation Porticus in the introduction of Experiential Learning as a learning-teaching method in the schools of Bosnia and Herzegovina. Džiugas Dvarionas did already belong to my team in Lithuania 25 years ago. I met him again at the anniversary celebration of AC Patria in Kaunas. It was a beautiful feast with many memories of the post-Wende period. Today, Džiugas is an assistant professor at the International School of Management ISM in Vilnius. We cooperate in the areas of Social Innovation, Community Ownership Projects and Corporate Social Responsibility.

We have laid important cornerstones for the future. In the area of strategic planning, we have been working with the HelfRecht Planning system since the very beginning. Therefore, the personal side is not forgotten, which creates a good work-life balance in addition to the company's success. I would like to thank the team of HelfRecht for their constant and attentive support. See: www.helfrecht.de.

As a newly recognized training partner for the German Sustainability Code (DNK), from January on, we will support small and medium companies as well as organizations in the preparation of compliance declarations on the topic of sustainability in the areas of strategy, process management, environment and society. We have already begun the process of registering Open Europe Consulting with an explanation in the DNK database - and learned how valuable self-reflection is.

An exciting outlook: After 25 years of work in Central and Eastern Europe, Open Europe Consulting will set off on further world regions. In accordance with the strategies of the Federal Government, we also want to be active in Central and Latin America. To this end, we have strengthened our team from 2017 with economic competence and competence in development cooperation from this cultural area, that is new for us.

Next, I would like to thank the members of the Management Board, the competence field management, the advisory council and the assistants of the Global Partner Bayern e.V. The implementation of the Chinaprojects, which have been very profound in this year, will bear fruits in 2017. All interested companies are cordially invited.

Enjoy the quiet time, as we say in Bavaria. It is the time for oneself and the loves, time for rest, conversations and inner retreat.

With good wishes Your Andrea Mewaldt from the OEC-Team